

# "FRANCO System"

The System is A Smart Hire Purchase & Leasing Software

# บริษัท ทรู เทคโน อัลฟา จำกัด

Monday 1, April 2019, On 9.30 am.-12.00 pm.





## Agenda

- Company Profile
- Product Overview
- Customer References
- Our Methodology
- → Live Demo
- → Q&A



## Company Profile





## Company Profile

True Techno Alpha has developed FRANCO Smart System software and Others.

- over the past 10 years
- with the team who have experiences in development over 10 years
- continuously development to serve with the business needs
- our customers use FRANCO to manage their business reporting & finance requirements

## Product Overview





## **Product Overview**

- Unique flexibility to cope with changing business environments and regulations, FRANCO is the first choice for enterprise that need to combine tight financial control and flexible commercial processes
- how much profit for investment?
- which promissory notes should be compromised or cut loss?
- forecast future income
- make customer satisfaction
- be confident for investment & increase vision to the management





## Highlight Features

- Unlimited Promissory Notes
- Allow to entry appointment for payment and print many types of documents i.e. Remind Letter, Invoice, etc.
- Unlimited record customer, vendor, guarantor, broker, black list information
- To calculate various types of interest i.e. flat rate, float rate and effective rate
- Allow to record various types of assets i.e. car, motorcycle, heavy machine, gold, title deed of land, etc.
- Automatic calculate income from delay payment
- Allow to split payment
- Print Receipt, Tax Invoice, Deposit Slip, etc.
- "Fine Charge" is complied with "Office of the Consumer Protection Board"





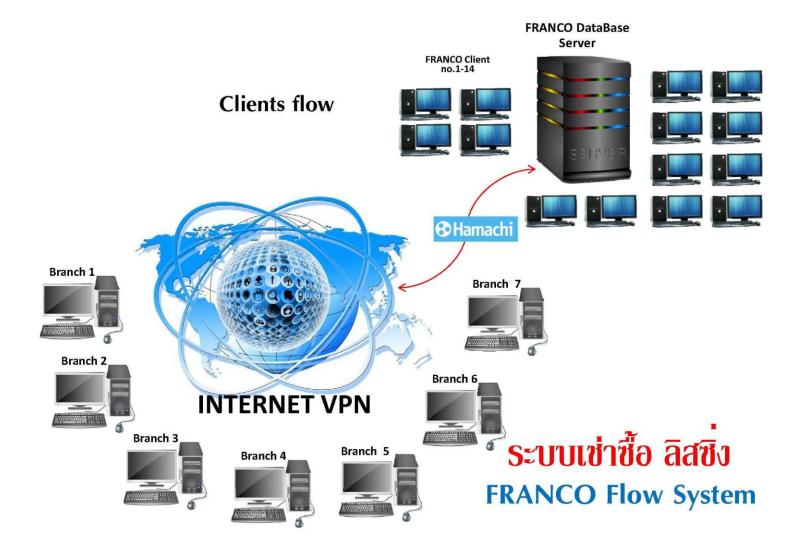
## Technology Compliance

- Run on all Windows Platform
  - → Windows 2000/2003 Server
  - → Windows XP 32 bit
  - → Windows 7 32 bit
- Client/Server Application
- Run on standard database MySQL and MS-SQL
- Standalone or Network
- Shade color on screen can be customized by users
- Support multi-companies, multi-branches which can be linked either Real Time or Batch File











- Customer / Signatory
- Guarantor
- Vendor
- Broker





#### **Assets**

- New Car
- Used Car
- -Title Deed of Land
- Plough Vehicle
- General Goods

## Other Liabilities / other expenses

- Other Liabilities
- Other Expenses



#### **Promissory Notes**

- Cash Sale
- Multi-Payment
- Monthly Payment
- Over Draft (O.D.)
- Compound Interest



#### Seize / Redeem

- Seize
- Redemption



- Remind Letter
- Ask for Payment Letter

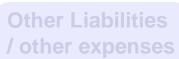


#### **Financial Documents**

- Deposit Slip
- Receipt Document
- Commission Payment



- Customer / Signatory
- Guarantor
- Vendor
- Broker



## **Appointment for Payment**





#### **Assets**

#### **Promissory Notes**

- Multi-Payment
- Monthly Payment







**Table of Payment** Periods for each





- Customer / Signatory
- Guarantor
- Vendor
- Broker





#### Assets

- New Car
- Used Car
- -Title Deed of Land
- Plough Vehicle
- General Goods

## Other Liabilities / other expenses

- Other Liabilities
- Other Expenses



#### **Promissory Notes**

- Cash Sale
- Multi-Payment
- Monthly Payment
- Over Draft (O.D.)
- Compound Interes



#### Seize / Redeem

- Seize
- Redemption

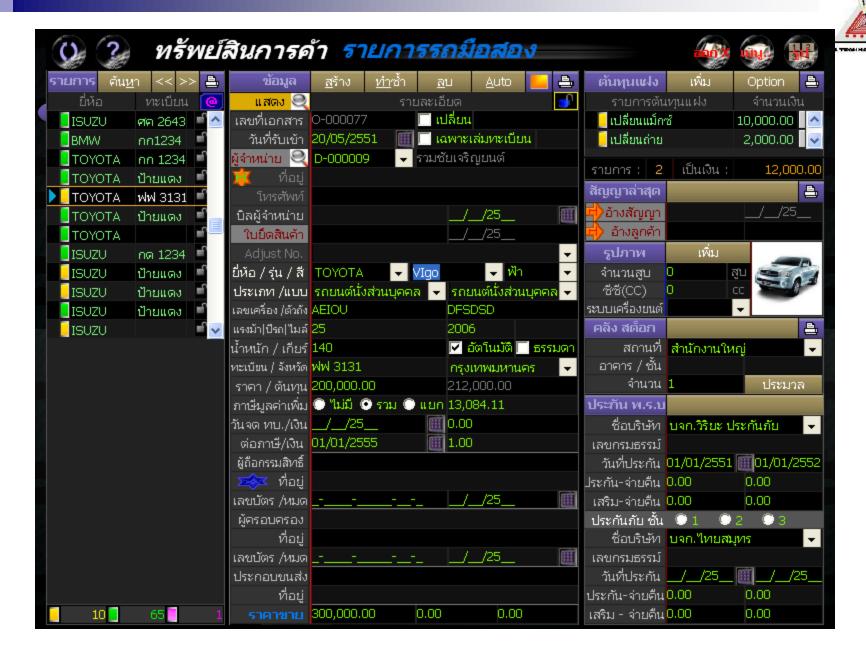
## **Appointment for Payment**

- Remind Letter
- Ask for Payment



#### **Financial Documents**

- Deposit Slip
- Receipt Document
- Commission Payment





- Customer / Signatory
- Guarantoi
- Vendor
- Broker



- Other Liabilities
- Other Expenses

## Appointment for Payment

- Remind Letter
- Ask for Payment Letter





#### **Assets**

- New Car
- Used Car
- -Title Deed of Land
- Plough Vehicle
- General Goods

## **Promissory Notes**

- Cash Sale
- Multi-Payment
- Monthly Payment
- Over Draft (O.D.)
- Compound Interest



#### Seize / Redeem

- Seize
- Redemption



#### **Financial Documents**

- Deposit Slip
- Receipt Document
- Commission Paymen





- Customer / Signatory
- Guarantoi
- Vendor
- Broker



- Other Liabilities
- Other Expenses

## **Appointment for Payment**

- Remind Letter
- Ask for Payment Letter





#### **Assets**

- New Car
- Used Car
- -Title Deed of Land
- Plough Vehicle
- General Goods

#### **Promissory Notes**

- Cash Sale
- Multi-Payment
- Monthly Payment
- Over Draft (O.D.
- Compound Interes



#### Seize / Redeem

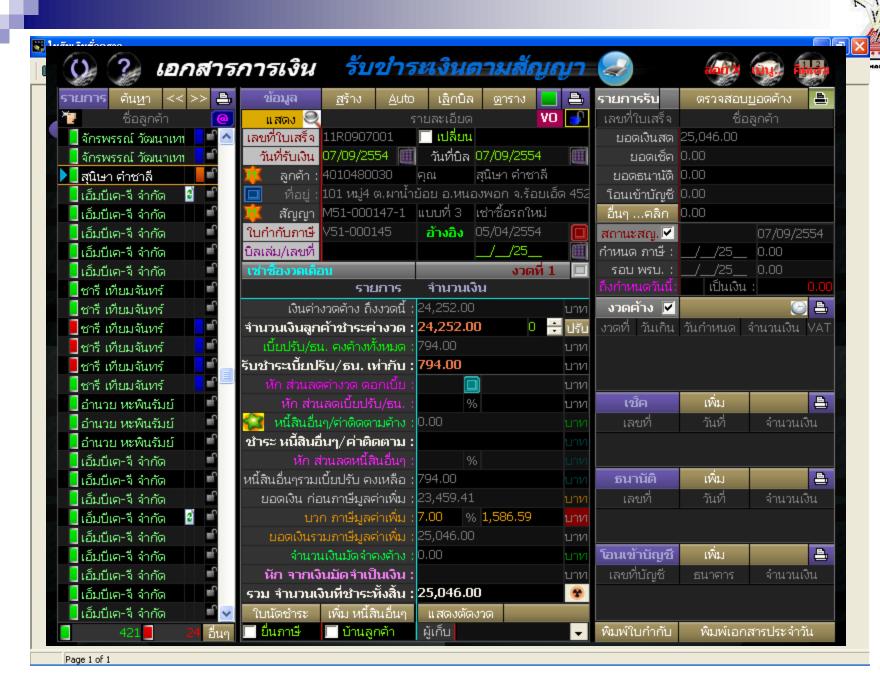
- Seize
- Redemption





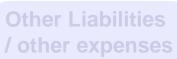
#### **Financial Documents**

- Deposit Slip
- Receipt Document
- Commission Payment





- Customer / Signatory
- Guarantoi
- Vendor
- Broker



- Other Liabilities
- Other Expenses





#### **Assets**

- New Car
- Used Car
- -Title Deed of Land
- Plough Vehicle
- General Goods

#### **Promissory Notes**

- Cash Sale
- Multi-Payment
- Monthly Payment
- Over Draft (O.D.
- Compound Interes



#### Seize / Redeem

- Seize
- Redemption



- Remind Letter
- Ask for Payment





- Deposit Slip
- Receipt Document
- Commission Paymen





- Customer / Signatory
- Guarantoi
- Vendor
- Broker





#### **Assets**

- New Car
- Used Car
- -Title Deed of Land
- Plough Vehicle
- General Goods

## Other Liabilities / other expenses

- Other Liabilities
- Other Expenses



## **Promissory Notes**

- Cash Sale
- Multi-Payment
- Monthly Payment
- Over Draft (O.D.
- Compound Interes



#### Seize / Redeem

- Seize
- Redemption

## Appointment for Payment

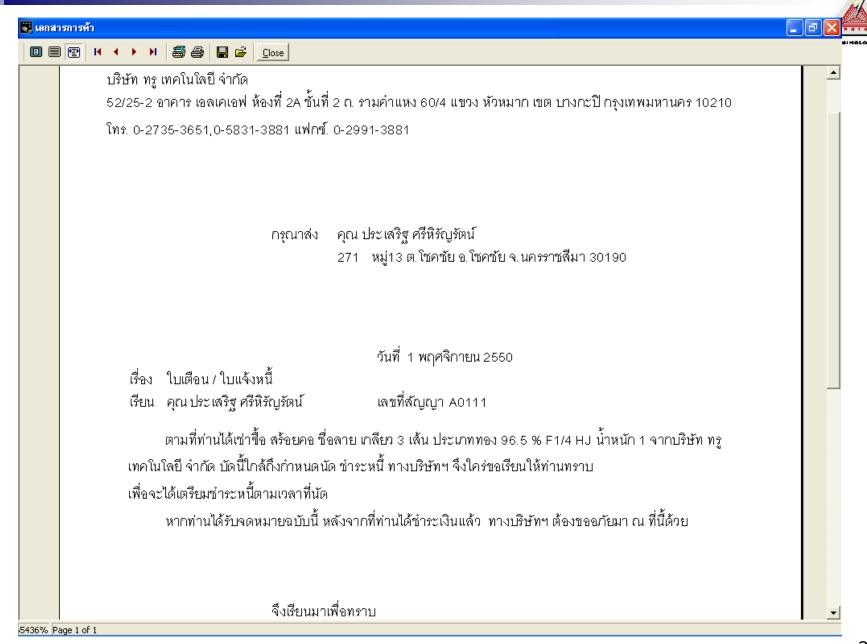
- Remind Letter
- Ask for Payment Letter



#### **Financial Documents**

- Deposit Slip
- Receipt Document
- Commission Paymen

จดหมายเดือน พิมห	พิมพ์รายการ ผู้ค้ำ เลือกห		่อกทั้งห	หมด แสด	งที่เลือก ค้นห		1	า สัญญาย็ด		สัญญาฟ้อง			แสดงทั้งหมด 🖪		B
S តេขที่สัญญา	ประเภท	วันทำสั	ល្មល្វា	ชำระล่าสุด	ผู้ทำสั	ស្សែល្វា	ผู้ค้	าประกัน 1	ครั้ง	ารั้งที่ 1 2 3 <sup>4</sup>		3 4	5	ราคาเช่าซื้อ	a
□ <mark>.</mark> A0126	PROMISE	3 28/10/	2550		เลิศลบ คุ้มศรี									300,000	^
	PROMISE	3													П
□ <mark>.</mark> A0125	PROMISE	3 05/01/	2550 (	07/03/2550	ธนัชย์ ปุญ	<b>ଲି</b> ଟି								1,000,000	
□ <mark>[</mark> L-000003	PROMISE	2 05/01/	2550		ธนัชย์ ปุญ	র্নি								1,000,000	
□ <mark>[</mark> O-000003	PROMISE	4 03/11/	2549 (	03/01/2550	ณรงค์ฤทธิ์	สีบศรี								100,000	
□ <mark>[</mark> A0123	PROMISE	3 01/11/	2549 (	02/11/2549	สม เรื่องสม	มบัติ								51,000	
□ <mark></mark> A0122	PROMISE	3 27/10/	2549 (	03/11/2549	คูณ ใสยปกรณ์									370,000	
□ A0121	PROMISE	3 29/06/	2549	29/06/2549	ปรีชา อิทธิพูนธนกร		ห์ไพย์พร	เ จิตระเมศ						370,000	
□ <mark>.</mark> A0120	PROMISE	3 11/10/	2550 :	10/07/2550	สุริยา ดีดา									38,100	
□ <mark>A0117</mark> A0117	PROMISE	3 10/10/	2549 :	10/11/2549	สม เรื่องสม	มป์ติ			$\boxtimes$	$\boxtimes$	$\boxtimes$	$\boxtimes$		100,000	
□ A0115	PROMISE	3 10/10/	2549		สมพร กอสุวรรณ									200,000	
□ <mark>.</mark> A0113	PROMISE	3 04/10/	2549 (	04/10/2549	ณรงค์ฤทธิ์ สืบศรี									50,000	
□ <mark>.</mark> A0112	PROMISE	3 03/10/	2549		สรพงษ์ ชาราตรี									100,000	
▶ ☑ A0111	PROMISE	3 03/10/	2549 :	18/10/2549	ประเสริฐ ศ	เร็หิรัญรัตน์	ใพโรจเ	น์ ลาภวัตวงศกร						11,000	
□ <mark>_</mark> A0108	PROMISE				อินทร์ แฝง									500,000	
□ <mark>.</mark> A0107	PROMISE	3 26/09/	2549 2	26/09/2549	สุริยา ดีดา									500,000	
□ <mark>□</mark> 0-000002				03/12/2550										100,000	
□ <mark>.</mark> 0-000001				01/06/2549										100,000	
□ A0101	PROMISE				สุนทร เส็ง			น์ ลาภวัตวงศกร						100,000	_
□ YAMT 48-007					สุนทร เส็ง			ม ห่าพริก						110,000	
49-0078								น์ ลาภวัตวงศกร						370,000	
□ xYAMT 48-007				18/08/2549			บุญเรือ	น กึ่งแก้ว						370,000	
□ <mark>L</mark> L-000001	PROMISE				สุริยา ดีดา									55,000	
□ xYAMT 48-007														50,000	
□ YAMT 49-004							มงคล							345,000	
□ YAMT 49-003							พูล แก้							370,000	
□ YAMT 49-003	BPROMISE	3 07/02/	2549 (	07/02/2549	สุภซัย จันเ	<b>กภาลา</b>	วินัย จั	แทกาลา						370,000	V
จำนวนรายการ : 1 ราคาเช่าซื้อ : 11,000.00															



## Customer References



## Customer References

การรถไฟแห่งประเทศไทย

**First Asset Management** 

**PPATM Leasing** Home Leasing



**NR Group Leasing** 

**Coway (Thailand)** 



Siam Nissan (Pifec The Smart) water net

**Akedumrong** 

**Sharp Thepnakhon** 

Yanmar Agricultural Equipment (Thailand) Sure Leasing

**Family Leasing** 



Thai Trailer BANGKOK



Isuzu Nan

Mitsubishi Patapeethong

**First Property** 

Winner bike PC Yontrakarn

**Co-operative Agricultural Ayudhaya** 

**First Acceptance** Isuzu Phare

**Jittrakorn Sermsap** 

**Thoongsong Leasing** 

25

## Our Methodology





## Our Methodology

- Project Kickoff
  - → To initiate project, assign team member, discuss timeframe, etc.
- → Site Survey
  - To survey requirements and mapping business with application
- → Training
  - To organize the training class for user operations
- Live Operation
  - To standby and assist during the live operation





# Live Demo

